



Success Brief in Consulting

Urban Systems
Kelowna, British Columbia Canada

From concept to completion, Business Interiorssm by Staples makes it easy to bring your workspace to life. From individual workstations and receptions areas to complete furniture solutions for multiple locations, your dedicated Account Manager will manage every detail from on-site assessment, design services, product selection to delivery and installation.

Here's an example of how we went above and beyond for one company's office furniture solution.

Executive Summary

- Located four hours from Vancouver, Urban Systems needed 50 workstations in their new building filling 9,100 square feet of space.
- With just over two days to complete, they needed a seamlessly managed installation that would go to work for the company immediately with virtually no downtime.
- Working in tandem with Urban Systems' designer from concept to floor plan and design, the Business Interiorssm Furniture Sales Manager and his team provided an aesthetically pleasing and eco-preferable work environment.

Urban Systems is a multi-disciplinary consulting firm providing award-winning expertise in civil engineering, urban planning and landscape architecture to clients throughout British Columbia and Alberta. Voted one of Canada's Top 100 employers for the past five years by MacLean's Magazine, Urban Systems has over 300 employees in seven offices.

“The competition wanted us to drive to Vancouver for product demonstrations. Peter brought workstations and chairs directly to us. He was always there with solutions – start to finish.”

SANDRA KELLY
Office Manager
Urban Systems



A winning combination. Urban Systems + Business Interiorssm

“The client’s Kelowna office houses the server for the entire company. They couldn’t afford much downtime – even during the holidays. Our installation team really got the job done!”

PETER FERNANDES
Furniture Sales Manager
Business Interiorssm by Staples,
Western Region

The Challenge

Located four hours from Vancouver, Urban Systems asked Business Interiorssm to quote on a total furniture solution for their new Kelowna office in British Columbia. The newly designed open workplace would do away with individual offices and instead feature a team environment for everyone including management.

In addition, the installation had to be complete and move-in ready for a New Year’s Eve, 2010 walk through with the client and designer. The client’s lease of their old space ended on December 31st, 2009, making the installation deadline very tight. And the installation needed a workplace solution that was eco-preferable to help reduce their impact on the environment.

The Solution

Working closely with both client and designer, the Business Interiorssm account team put together an open and eco-preferable furniture solution comprising 9,100 square feet. To accommodate a diverse workforce of 50 employees, they supplied and demonstrated multi-adjustable chairs and workstations.

With just over two days to complete the installation, the Business Interiorssm Furniture Sales Manager Peter Fernandes and his team worked tirelessly to ensure a move-in ready space with virtually no downtime.

The Results

Today, the new open workplace solution meets the clients’ demands beautifully. All chairs and workstations have been adjusted to meet the needs of each employee. Work surfaces are clear of computers, phones and keyboards. The space looks great and works just as well.

Our Commitment

At Business Interiorssm by Staples we know your time is precious. That’s why our account teams are there every step of the way, providing total project management from individual work stations to complete furniture solutions for multiple locations. We think of everything so you don’t have to. It’s this approach that ensures seamless execution at every stage as well as a workplace you’ll value for years to come.

Business Interiorssm by Staples provides:

- Space planning
- On-site Consultation
- Installation Services
- Project Management
- Product Solutions
- Assets Management

To find out how to make furniture purchasing a part of your program, call your Business Interiorssm representative, visit bistaples.ca or call 1.877.272.2121 today!



www.bistaples.ca or call **1.877.272.2121**